

	A	B	C	D	E	F	G	H	I	J
1	Income vs. Expenses 2010 - Through October 20, 2010									
2										
3						<b>Oct</b>		<b>2010</b>	<b>Difference</b>	
4	<b>Category</b>					<b>Prelim</b>	<b>Total</b>	<b>Adopted</b>	<b>Amount</b>	<b>Percent</b>
5	<b>INCOME</b>									
6		<b>Fines</b>				<b>50</b>	<b>546</b>	<b>100</b>	<b>446</b>	<b>545.5</b>
7		<b>Meet Entry Fees</b>								
8		<b>Championships</b>								
9			LC 10 & U			0	4,507	3,659	848	123.2
10			LC 11 & O			100	12,143	15,490	-3,348	78.4
11			SC 10 & U			0	4,694	5,572	-878	84.2
12			SC 11 - 14			0	9,338	10,105	-768	92.4
13			SR Champs			0	4,991	6,174	-1,184	80.8
14			Total championships			100	35,672	41,000	-5,329	87.0
15			regular meets			3,482	57,653	69,350	-11,697	83.1
16		<b>Total Meet Entry Fees</b>				<b>3,582</b>	<b>93,325</b>	<b>110,350</b>	<b>-17,025</b>	<b>84.6</b>
17		<b>Mini Expo</b>				<b>690</b>	<b>690</b>	<b>2,000</b>	<b>-1,310</b>	<b>34.5</b>
18		<b>Miscellaneous Revenue</b>				<b>150</b>	<b>1,175</b>	<b>3,000</b>	<b>-1,825</b>	<b>39.2</b>
19		<b>Registration</b>								
20			Admin & other			884	2,911	7,000	-4,089	41.6
21			Clubs			1,950	4,500	9,600	-5,100	46.9
22			Clubs seasonal			0	632	800	-168	79.0
23			Coaches			2,806	10,339	18,600	-8,261	55.6
24			Officials			3,480	13,584	25,300	-11,716	53.7
25			Organization			0	100	200	-100	50.0
26			Outreach			140	1,460	1,100	360	132.7
27			Regular athlete			51,293	173,261	281,900	-108,639	61.5
28			Seas. athlete			0	31,434	28,000	3,434	112.3
29		<b>Total Registration</b>				<b>60,553</b>	<b>238,221</b>	<b>372,500</b>	<b>-134,279</b>	<b>64.0</b>
30		<b>Safety Training Revenue</b>				205	205	250	-45	82.0
31		<b>Sales</b>								
32			Advertising			0	75	0	75	0.0
33			Meet supplies			68	1,204.00	1,800	-596	66.9
34			Official shirts			0	100	450	-350	22.2
35			Officials pins			5	5	0	0	0.0
36			Swim guides			0	1,077.50	4,000	-2,923	26.9
37		<b>Total Sales</b>				<b>73</b>	<b>2,462</b>	<b>6,250</b>	<b>-3,789</b>	<b>39.4</b>
38		<b>Sanctions</b>				450	4,855.00	6,000	-1,145	80.9
39		<b>Surcharges</b>								
40		<b>Championship</b>								
41			LC 10 & U			0	2,670	660	2,010	404.5
42			LC 11 & O			110	7,490	9,470	-1,980	79.1
43			SC 10 & U			0	3,880	3,928	-48	98.8
44			SC 11 - 14			0	4,980	4,943	37	100.7
45			SR Champs			0	3,250	4,268	-1,018	76.1
46			TOTAL Championship			110	22,270	23,269	-999	95.7
47			Regular			3,396	57,718	55,541	2,177	103.9
48		<b>Total Surcharges</b>				<b>3,506</b>	<b>79,988</b>	<b>78,810</b>	<b>1,178</b>	<b>101.5</b>
49										

	A	B	C	D	E	F	G	H	I	J
50		<b>Swimmer Fee</b>								
51		<b>Camps</b>								
52			Altitude			0	0	3,075	-3,075	0.0
53			Other			0	0	2,000	-2,000	0.0
54		Total camps				0	0	5,075	-5,075	0.0
55		West coast winter				0	1,000	3,000	-2,000	33.3
56		Western zone				50	39,738	40,000	-262	99.3
57		<b>Total Swimmer Fee</b>				<b>50</b>	<b>40,738</b>	<b>48,075</b>	<b>-7,337</b>	<b>84.7</b>
58		<b>Top Five Revenue</b>				<b>0</b>	<b>0</b>	<b>1,700</b>	<b>-1,700</b>	<b>0.0</b>
59	<b>TOTAL INCOME</b>					<b>69,309</b>	<b>462,204</b>	<b>629,035</b>	<b>-166,831</b>	<b>73.5</b>
60										
61	<b>EXPENSES</b>									
62		<b>All Star</b>								
63		<b>All Star Hotel</b>								
64			West coast			0	907	0	907	0.0
65			Western zone			0	12,822	0	12,822	0.0
66		<b>Total All Star Hotel</b>				<b>0</b>	<b>13,729</b>	<b>0</b>	<b>13,729</b>	<b>0.0</b>
67		<b>All Star Misc</b>								
68			West coast			0	1,946	4,200	-2,254	46.3
69			Western zone			0	34,075	50,000	-15,925	68.1
70		<b>Total All Star Misc</b>				<b>0</b>	<b>36,021</b>	<b>54,200</b>	<b>-18,179</b>	<b>66.5</b>
71		<b>All Star Travel</b>								
72			West coast			0	7,058	12,000	-4,942	58.8
73			Western zone			0	33,079	35,000	-1,921	94.5
74		<b>Total All Star Travel</b>				<b>0</b>	<b>40,136</b>	<b>47,000</b>	<b>-6,864</b>	<b>85.4</b>
75		<b>Total All Star</b>				<b>0</b>	<b>89,886</b>	<b>101,200</b>	<b>-11,314</b>	<b>88.8</b>
76		<b>Benefits</b>				<b>0</b>	<b>4,500</b>	<b>6,000</b>	<b>-1,500</b>	<b>75.0</b>
77		<b>Camps</b>								
78			Altitude camp			0	0	10,000	-10,000	0.0
79			Other Camps			0.00	362.50	3,800	-3,438	9.5
80		<b>Total Camps</b>				<b>0</b>	<b>363</b>	<b>13,800</b>	<b>-13,438</b>	<b>2.6</b>
81		<b>Coaches Clinic</b>				<b>319</b>	<b>319</b>	<b>2,250</b>	<b>-1,931</b>	<b>14.2</b>
82		<b>Equipment</b>								
83			Maintenance			300	3,105	3,500	-395	88.7
84			New purchases			0	52	250	-198	20.8
85		<b>Total Equipment</b>				<b>300</b>	<b>3,157</b>	<b>3,750</b>	<b>-593</b>	<b>84.2</b>
86		<b>General and Board Meetings</b>				<b>743</b>	<b>1,629</b>	<b>1,800</b>	<b>-171</b>	<b>90.5</b>
87		<b>HyTek</b>				<b>50.00</b>	<b>150.00</b>	<b>3,550</b>	<b>-3,400</b>	<b>4.2</b>
88		<b>Insurance</b>				<b>0</b>	<b>0</b>	<b>400</b>	<b>-400</b>	<b>0.0</b>
89		<b>Meet Supplies</b>				<b>0</b>	<b>587</b>	<b>1,300</b>	<b>-713</b>	<b>45.1</b>
90		<b>Membership</b>								
91			Club seasonal			0	160	300	-140	53.3
92			Clubs			490	2,980	4,400	-1,420	67.7
93			Non athlete			1,175	22,559	43,600	-21,041	51.7
94			Organization			0	70	70	0	100.0
95			Outreach			130	1,065	1,200	-135	88.8
96			Regular athlete			32,290	143,334	230,320	-86,986	62.2
97			Seas. athlete			0	22,516	19,250	3,266	117.0
98		<b>Total Membership</b>				<b>34,085</b>	<b>192,684</b>	<b>299,140</b>	<b>-106,456</b>	<b>64.4</b>

	A	B	C	D	E	F	G	H	I	J
99		<b>Miscellaneous Expense</b>				<b>0</b>	<b>1,102</b>	<b>1,200</b>	<b>-98</b>	<b>91.8</b>
100		<b><u>National Meets</u></b>								
101		<u>Summer season</u>								
102					Juniors	0	17,295	13,000	4,295	133.0
103					Nationals	0	8,060	11,000	-2,940	73.3
104					US Open	0	0	6,680	-6,680	0.0
105		Total summer season				0	25,355	30,680	-5,325	82.6
106		<u>Winter season</u>								
107					Juniors	0	22,764	13,000	9,764	175.1
108					Nationals	0	8,630	14,150	-5,520	61.0
109		TOTAL winter season				0	31,393	27,150	4,243	115.6
110		<b>Total National Meets</b>				<b>0</b>	<b>56,748</b>	<b>57,830</b>	<b>-1,082</b>	<b>98.1</b>
111		<b><u>Office</u></b>								
112					Bank charges	0	32	30	2	106.7
113					Miscellaneous	0	42	650	-608	6.4
114					Official's name tags	0	347	450	-103	77.1
115					Official's shirts	0	225	350	-125	64.2
116					Supplies	121	1,232	800	432	154.0
117		<b>Total Office</b>				<b>121</b>	<b>1,877</b>	<b>2,280</b>	<b>-403</b>	<b>82.3</b>
118		<b>Office Manager</b>				<b>0</b>	<b>0</b>	<b>600</b>	<b>-600</b>	<b>0.0</b>
119		<b>Official Chair's Travel</b>				<b>0</b>	<b>0</b>	<b>1,200</b>	<b>-1,200</b>	<b>0.0</b>
120		<b><u>Officials</u></b>								
121					Clinics	0	393	1,500	-1,107	26.2
122					Officials national travel	0	4,582	5,250	-668	87.3
123		<b>Total Officials</b>				<b>0</b>	<b>4,975</b>	<b>6,750</b>	<b>-1,775</b>	<b>73.7</b>
124		<b>OSCA</b>				<b>0</b>	<b>4,840</b>	<b>4,400</b>	<b>440</b>	<b>110.0</b>
125		<b><u>OSI Meets</u></b>								
126					Awards	0	9,556	8,000	1,556	119.5
127		<u>Meet expenses</u>								
128					LC 10 & U	0	1,195	1,700	-505	70.3
129					LC 11 & O	0	4,757	4,000	757	118.9
130					SC 10 & U	0	1,430	1,400	30	102.1
131					SC 11-14	0	2,877	4,500	-1,623	63.9
132					SR champs	0	1,784	2,400	-616	74.3
133		Total meet expenses				0	12,042	14,000	-1,958	86.0
134		<u>Pool rental</u>								
135					LC 10 & U	0	1,600	2,000	-400	80.0
136					LC 11 & O	0	8,085	8,400	-315	96.3
137					SC 10 & U	0	2,250	1,700	550	132.4
138					SC 11 - 14	0	6,450	5,400	1,050	119.4
139					SR Champs	0	3,000	4,500	-1,500	66.7
140		Total pool rental				0	21,385	22,000	-615	97.2
141		<b>Total OSI Meets</b>				<b>0</b>	<b>42,983</b>	<b>44,000</b>	<b>-1,017</b>	<b>97.7</b>
142										
143										
144										
145										
146										
147		<b><u>Payroll</u></b>								

	A	B	C	D	E	F	G	H	I	J
148			Fed withholding			0	120	0	120	0.0
149			FICA			0	1,899	1,803	97	105.4
150			Medicare			0	444	484	-40	91.8
151			SAIF			0	70	464	-394	15.1
152			Salary			0	21,390	26,265	-4,875	81.4
153			State withholding			339	369	0	369	0.0
154			Unemployment			159	533	62	471	862.0
155			Workman comp			16	60	15	45	389.8
156		<b>Total Payroll</b>				<b>513</b>	<b>24,885</b>	<b>29,092</b>	<b>-4,207</b>	<b>85.5</b>
157		<b>Postage</b>				<b>0</b>	<b>1,187</b>	<b>1,800</b>	<b>-614</b>	<b>65.9</b>
158		<b>Rent</b>				<b>0</b>	<b>5,762</b>	<b>7,803</b>	<b>-2,041</b>	<b>73.8</b>
159		<b>Safety Training Expense</b>				<b>0</b>	<b>0</b>	<b>500</b>	<b>-500</b>	<b>0.0</b>
160		<b>Swim Guide</b>				<b>0</b>	<b>0</b>	<b>1,750</b>	<b>-1,750</b>	<b>0.0</b>
161		<b>Taxes Other</b>				<b>0</b>	<b>263</b>	<b>350</b>	<b>-87</b>	<b>75.1</b>
162		<b>Telephone</b>				<b>101</b>	<b>1,415</b>	<b>2,050</b>	<b>-635</b>	<b>69.0</b>
163		<b>Top 5 Expense</b>								
164			Awards			0	0	2,800	-2,800	0.0
165			Other			685	715	3,800	-3,085	18.8
166		<b>Total Top 5 Expense</b>				<b>685</b>	<b>715</b>	<b>6,600</b>	<b>-5,885</b>	<b>10.8</b>
167		<b>USAS</b>								
168			Convention			-113	8,048	13,500	-5,452	59.6
169			Workshops			285	2,173	2,400	-227	90.5
170		<b>Total USAS</b>				<b>173</b>	<b>10,221</b>	<b>15,900</b>	<b>-5,679</b>	<b>64.3</b>
171		<b>Website</b>				<b>0</b>	<b>700</b>	<b>5,000</b>	<b>-4,300</b>	<b>14.0</b>
172	<b>TOTAL EXPENSES</b>					<b>37,090</b>	<b>450,948</b>	<b>622,295</b>	<b>-171,348</b>	<b>72.5</b>
173										
174	<b>Net</b>					<b>32,219</b>	<b>11,256</b>	<b>6,740</b>	<b>4,516</b>	<b>167.0</b>
175										
176	<b>Transfer Payne Webber A</b>					<b>0</b>	<b>-20,000</b>	<b>-30,000</b>	<b>10,000</b>	<b>66.7</b>
177										
178	<b>Overall Total</b>					<b>32,219</b>	<b>-8,744</b>	<b>-23,260</b>	<b>14,516</b>	<b>37.6</b>